

Henslow Pty Ltd

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Melbourne

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Level 15, 25 Bligh Street,
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Canberra

Level 3
59 Wentworth Avenue
Kingston, Canberra
ACT 2604
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Associate Director (M&A)

Reporting to: Managing Director

Status: Full Time

Location: Melbourne Office

The Role

We are on the hunt for a motivated and driven Associate Director to provide execution and origination support to the Directors and Managing Directors with various M&A, capital raising and strategic advisory engagements.

The role suits an individual who wants to work across a broad range of businesses ranging from entrepreneurial and family businesses to ASX listed corporates.

The day-to-day requirements of the Associate Director will vary depending on the type and stage of the transaction or origination assignments. However, you will be exposed to the entire deal process from initial discussion to strategy development, through to execution and delivery.

Key Responsibilities

You will oversee the research of potential mergers, acquisitions, and divestment opportunities including assessing new mandates. Manage and drive the end-to-end M&A process for buy and sell side engagements, by preparing key deal documents (including information memorandums) and client presentations. You will develop and interpret financial models, do financial and legal due diligence reviews, liaise with clients, and provide support to fellow Directors, MDs and the wider team as needed. Your assistance will also be required with capital raising, Henslow portfolio company development work, driving the marketing process, and managing or mentoring analysts and associates.

Skills:

The role suits an individual who has existing experience (minimum 6-8 years) in an investment bank, accounting, legal, corporate, or other relevant commercial background.

- Bachelor's degree in a relevant discipline with strong academic results
- Strong commercial acumen and a demonstrable interest in mid-market M&A
- Strong finance and accounting skills; with financial modelling ability
- You must be an Australian citizen or permanent resident to apply for this position.

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Personal Attributes:

You love problem-solving and working towards an actionable solution is what drives you. All your work features high attention to detail, complimented by your strong communication skills. You're a team player efficient at time management – with excellent planning and organisational skills. You're driven by a passion for your job, motivating you to constantly learn.

About Henslow

Henslow is Australia's leading corporate advisory firm with strong expertise in M&A and capital markets. We relish complexity and find solutions for challenging scenarios, underpinning every relationship with a commitment to integrity and independence.

At Henslow our passion drives us and our track record proves it, a full scope of our services can be found at [henslow.com/services/](https://www.henslow.com/services/)

We stand for the people we champion; the doers, the thinkers and the straight shooters.

We are looking for the right person to join our growing team.