

## Henslow Pty Ltd

info@henslow.com  
www.henslow.com

## Melbourne

Level 7  
333 Collins Street  
Melbourne, VIC 3000  
Australia

+61 3 8622 3333

## Sydney

Level 15, 25 Bligh Street,  
Sydney, NSW 2000  
Australia

+61 2 9232 5500

## Canberra

Level 3  
59 Wentworth Avenue  
Kingston, Canberra  
ACT 2604  
Australia

+61 3 8622 3333

## Director (M&A)

**Reporting to:** Managing Director

**Status:** Full Time

**Location:** Melbourne & Sydney Office

## The Role

We are on the hunt for a Director to provide independent advice and a personal service that builds & nurtures long term relationships.

The role suits an individual who can work on the people side of things, having an active involvement in developing and supporting the M&A team in Melbourne, Sydney, and Canberra. It also involves a high level of participation in broader Henslow team meetings making valuable ongoing contributions, while accurately assessing a client's needs and objectives and formulating effective strategies to deliver sound advice and effective execution.

## Key Responsibilities

You will lead the relevant deal team and be accountable for the end-to-end delivery of M&A and private capital raising engagements. This includes managing, mentoring and supporting the development of junior staff including analysts, associates and associate directors. You will also work with senior staff in more complex areas of deal structuring, financial modelling, financial and legal due diligence as well as negotiation. Build and develop relationships, to secure potential engagements, while you lead client meetings and pitches.

## Skills:

The role suits an individual who has significant experience (minimum 8-10 years) in an investment bank, accounting, legal, corporate or other relevant commercial background offering strategic investment advice including proven capabilities in corporate advisory, mergers & acquisitions, corporate finance and/or equity capital markets.

- Strong execution experience with a successful track record of completed M&A transactions
- Tertiary degree in a relevant discipline with strong academic results;
- Ideally a post graduate qualification (e.g. CA, CPA, CFA, MBA or Master's in Applied Finance)
- You must be an Australian citizen or permanent resident to apply for this position.

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## Personal Attributes:

You lead with integrity, putting the organisation's interests first. Your independence is underpinned by strong ethics and empathy, making you an effective team member. Commercial judgement is like second instinct – you can conduct complex analyses while being tactful with a cogent and candid viewpoint. As an active contributor to the best interest of the company, your ability to collaborate is second to none, manifesting through strong interpersonal skills.

## About Henslow

Henslow is Australia's leading corporate advisory firm with strong expertise in M&A and capital markets. We relish complexity and find solutions for challenging scenarios, underpinning every relationship with a commitment to integrity and independence.

At Henslow our passion drives us and our track record proves it, a full scope of our services can be found at [henslow.com/services/](https://www.henslow.com/services/)

We stand for the people we champion; the doers, the thinkers and the straight shooters.

We are looking for the right person to join our growing team.